



June 2020

>converus® NEWSLETTER

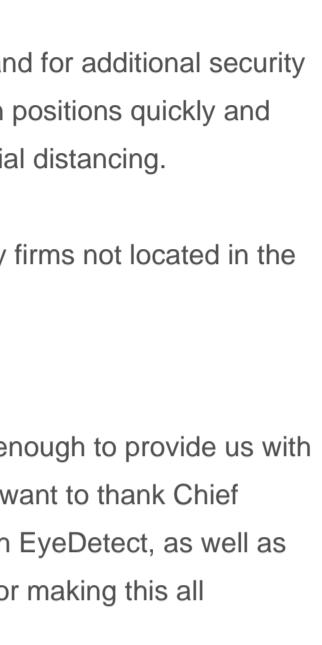
[EyeDetect®](#)

[IdentityDetect®](#)

Message from Converus President and CEO

EyeDetect+ Gives U.S. Security Firms a New Screening Option

Our business has steadily been picking up the past month as the world economy is slowly recovering from the pandemic. I hope the same holds true for all of you, whether you're a business owner or an employee.



New Market: U.S. Security Firms

With the release of [EyeDetect+](#), security firms nationwide can now use our accurate, affordable and fast credibility assessment technology for screening job applicants. The "Physio Tracker" device of EyeDetect+ gathers similar physiological data as captured by a standard polygraph instrument: cardiovascular, respiration and electrodermal activity.

With these additional data, EyeDetect+ meets the U.S. Federal Government's functional definition of a polygraph per the [Employee Polygraph Protection Act of 1988](#) (EPPA), making it legally permissible to allow its use for prescreening "prospective employees of armored car, security alarm, and security guard firms who protect facilities, materials or operations..."

The timing is fortuitous. Pandemic restrictions have created more demand for additional security personnel to guard facilities. EyeDetect+ will help security firms fill open positions quickly and efficiently. Plus, testing can be administered while maintaining safe social distancing.

Here's the [flyer](#) and [press release](#). And here's a [flyer](#) for private security firms not located in the U.S. or Mexico.

Hiring Trustworthy Firefighters

The Northwest Fire District (NWFD) in Tucson, AZ, has been gracious enough to provide us with an incredible case study regarding screening public safety personnel. I want to thank Chief Norman K. "Brad" Bradley III for sharing the great success he's had with EyeDetect, as well as Converus Service Partner Margo Darris of Big Dog Security Solutions for making this all possible.

Here's the [case study](#).

"Slow to Hire and Quick to Fire"

I join with you and others in condemning the senseless killing of George Floyd in Minneapolis. There are bad apples in every industry, and these few in that city's police department have unfortunately tarnished the image of law enforcement nationwide. For several years now Converus has had a solution to help prevent a tragedy like that from ever reoccurring again. Simply put, there needs to be better screening of law enforcement personnel — especially when it comes to lateral transfers and making sure all previous disciplinary action has been disclosed. Here's a reminder about [our solution](#).

New Press Coverage

My interview on the syndicated "[Armstrong Williams Show](#)" aired May 30. Suffice it to say that after Armstrong saw an EyeDetect demo, he quickly became our advocate. The show originates and is broadcast live on News Channel 8 in the Washington, D.C./Maryland/Virginia market, reaching over 1 million viewers. Armstrong has 16,000 Twitter followers ([@ARightSide](#)).

Here's [my interview](#).

New Service Partners

A warm welcome to our new Converus Service Partners:

- Truth Detect – Montana
- JR Polygraph Services, LLC. – Pennsylvania
- EyeValidate – Australia
- Delima Mandiri – Indonesia

We continue to attract the best of the best in the credibility assessment industry. (Want to become a Converus Service Partner? Click [here](#).)

Click the forward button above to send this newsletter to others interested in our advanced credibility assessment tools. And please share industry news with us! We'd love to hear from you. Email: info@converus.com.

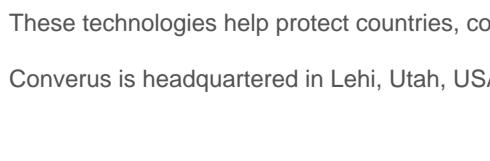

Todd Mickelsen
President and CEO
[Converus, Inc.](#)

Converus in the News

This Lie Detector Can Test on Almost Any Topic

Armstrong Williams Show | Washington, D.C. | May 30, 2020

Press Releases



Converus to Donate EyeDetect Tests to Law Enforcement to Screen for Possible Police Misconduct

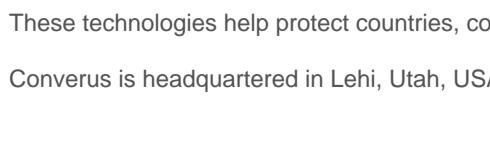
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U.S. Security Firms Now Have a New Vetting Solution for Job Applicants

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Case Studies



How This Public Safety Agency Hires Trustworthy Fire Fighters

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Upcoming Events

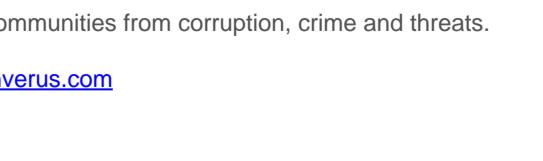
Free EyeDetect Standard & Advanced Training

Date: July 28-30, 2020 (3 days)

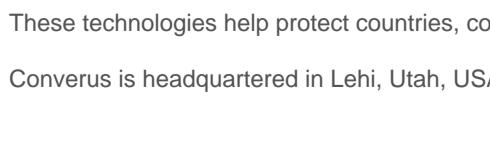
Time: 10 a.m. to 3 p.m. Eastern Time - each day

[Click to register or see the agenda](#)

(online virtual training)

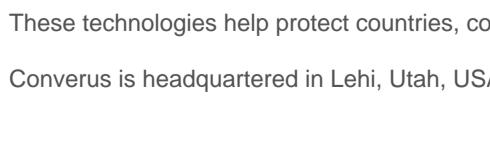


About Converus



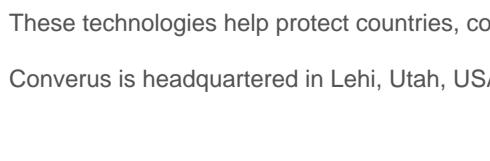
How This Public Safety Agency Hires Trustworthy Fire Fighters

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